

# Machine Learning in Practice

Fully automated quotation generation for manufacturing SMEs

**n|w** Fachhochschule  
Nordwestschweiz

**vf** virtuellefabrik.ch  
PLATTFORM DER MECHATRONIK

  
Synapto

**Bystronic**

**Lastech-ag**

30 JAHRE KNOWHOW  
LASERTECHNIK & BLECHBEARBEITUNG

HIGHTECH  
ZENTRUM  
AARGAU

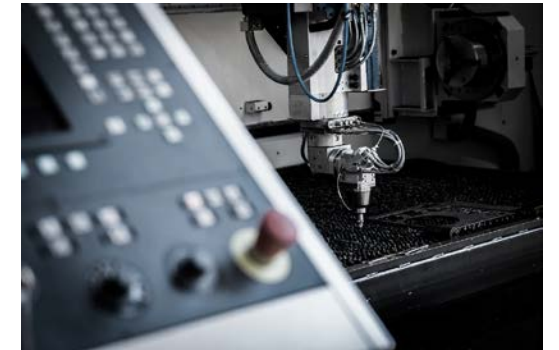
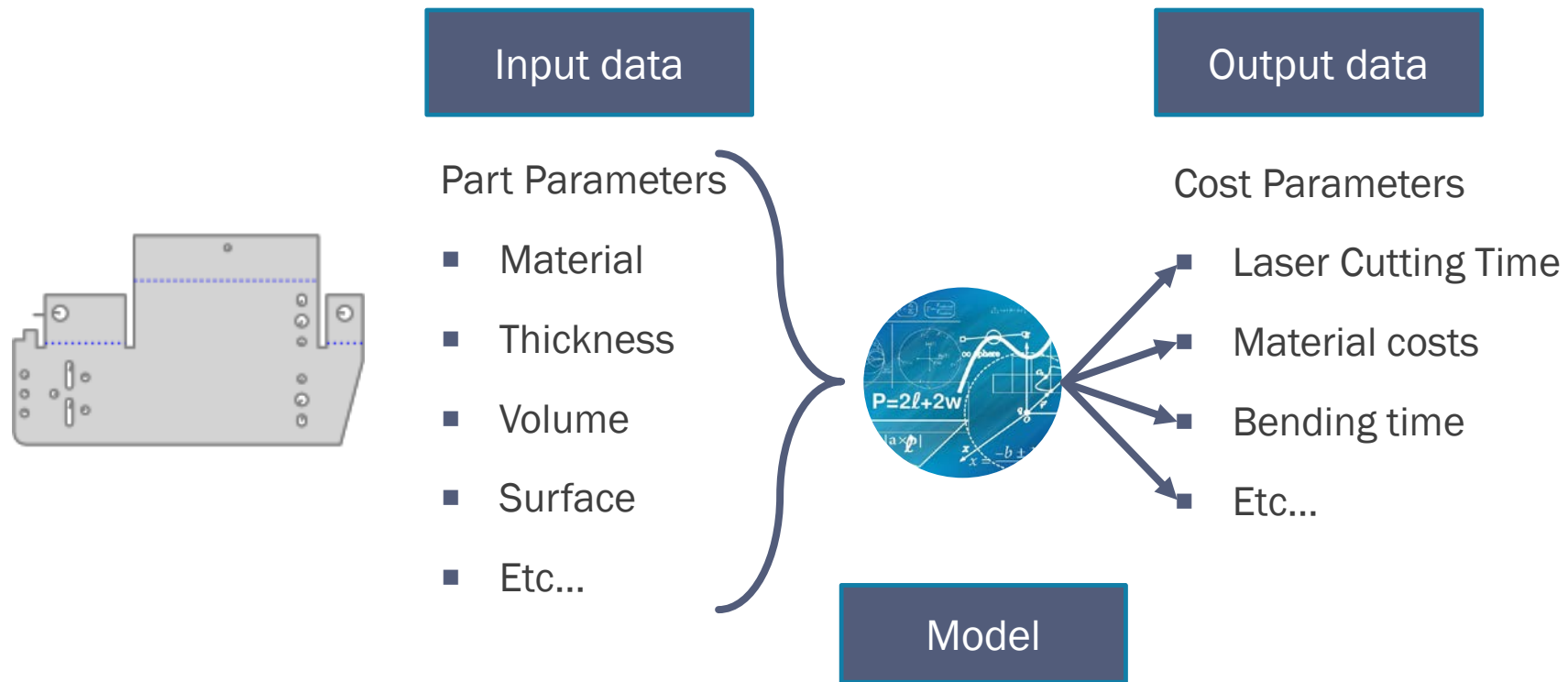


# Vision

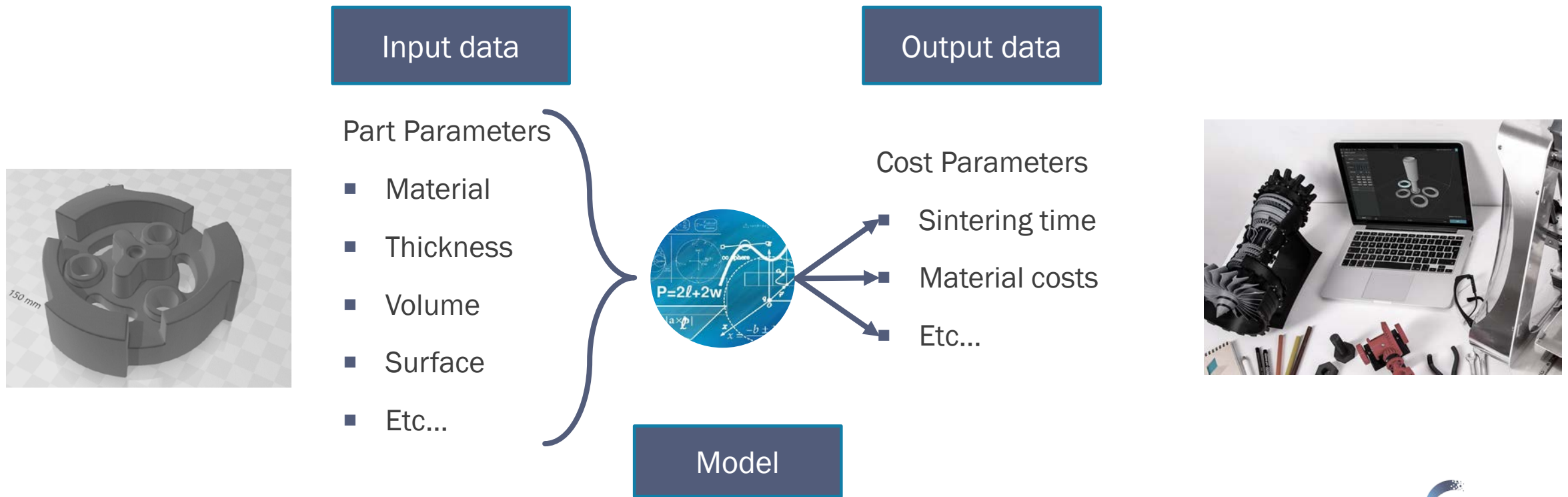
With the use of artificial intelligence (machine learning), SMEs can create fully automated quotes. The algorithms developed estimate the machining times of mechanical components more accurately than an expert and within seconds.



# Implementation



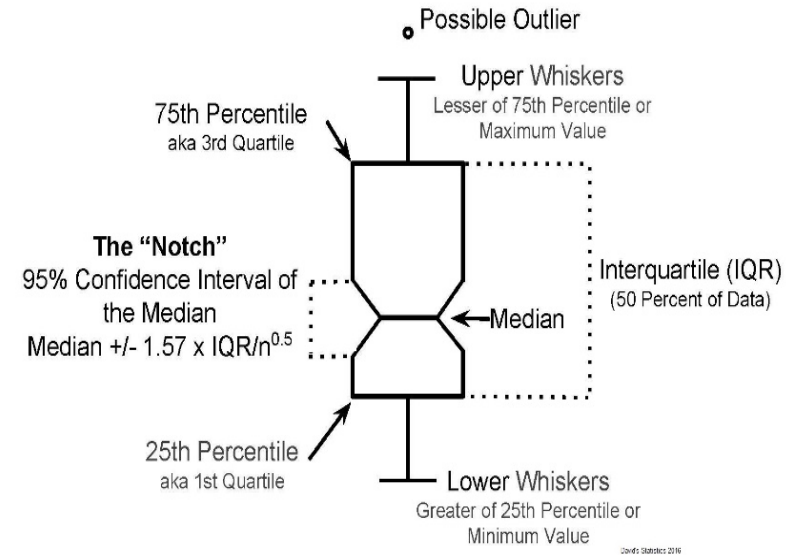
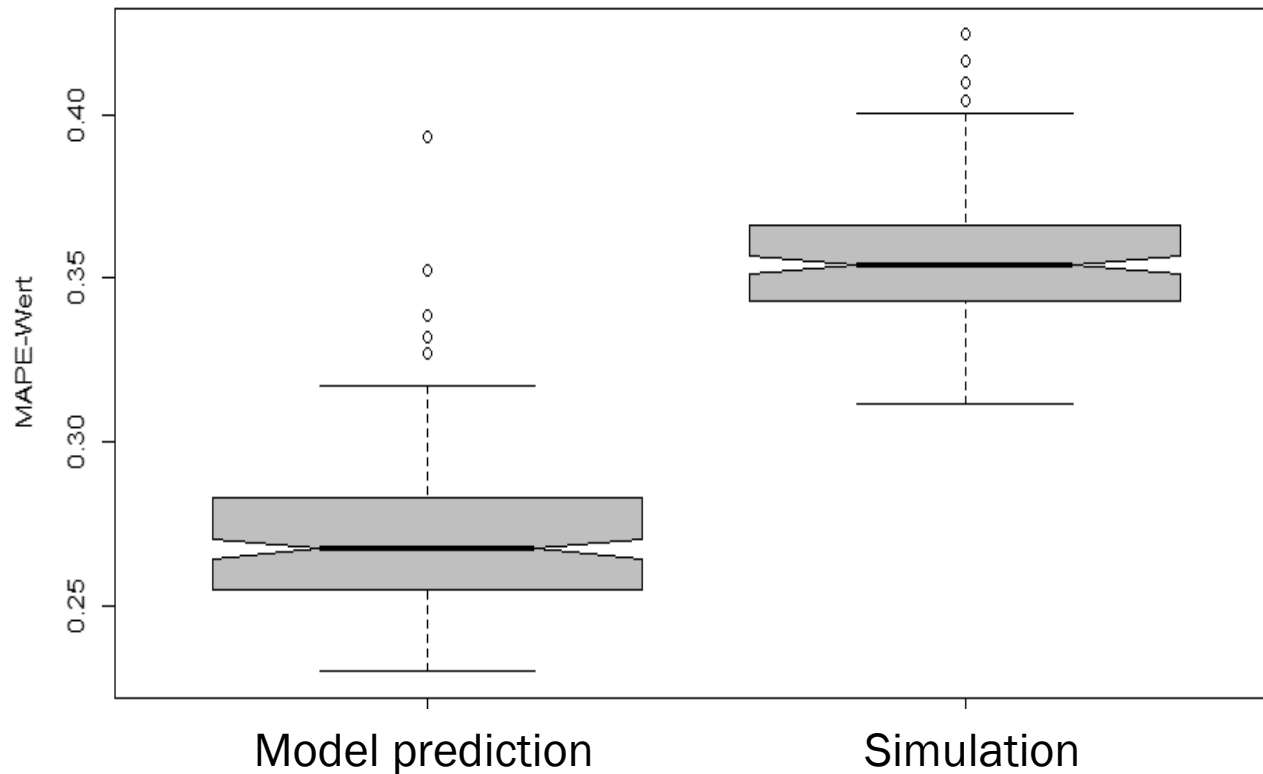
# Implementation



--> Model and setup can be used for any manufacturing technique.

# What about the precision?

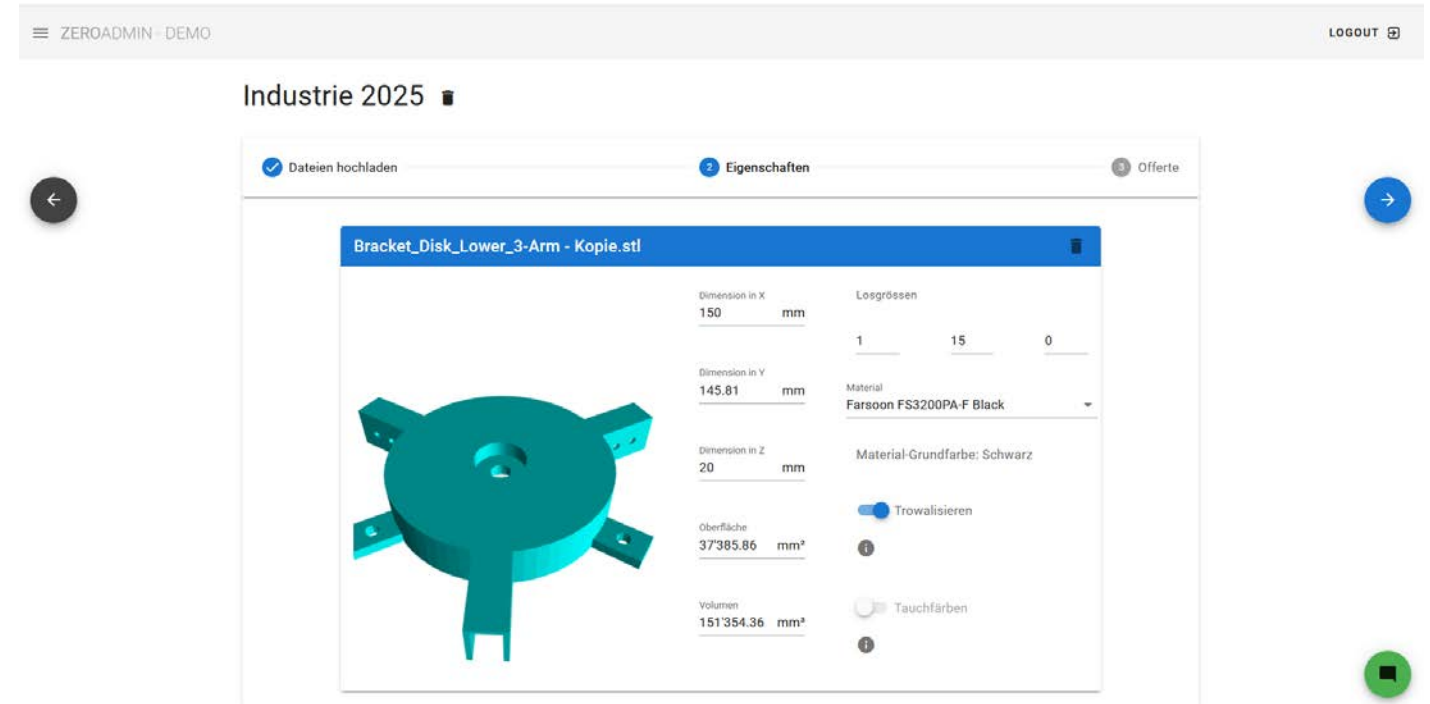
Boxplot MAPE-Values



95% was chosen as the confidence interval of the median.

# Benefits

- Reduce administrative costs by over 50%
- Better service for customers
- Know how in a mathematical model



# Get in contact!

## Business requests



- Exclusive demo  
[demo.synapto.ch](https://demo.synapto.ch) (registration required)
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## Scientific requests



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- Institute for Business Engineering (IBE)  
<https://www.fhnw.ch/de/die-fhnw/hochschulen/ht/institute/institut-fuer-business-engineering>

