F&E KONFERENZ

MIKRON AUTOMATION - ADDING VALUE WITH DIGITAL SERVICES

WHO IS MIKRON?

ADDING VALUE WITH DIGITAL SERVICES

MIKRON

Mikron Group

300 millions sales, 1'300 employees, 10 sites across the world

Mikron Machining Solutions

Mikron Machining

Customized, highly productive machining systems and high-performance cutting tools

Mikron Automation

Mikron Automation

Scalable and customized assembly systems

High performance assembly for complex products

Pharma/Medtech • Automotive • Consumer goods • Electrical / Industrial
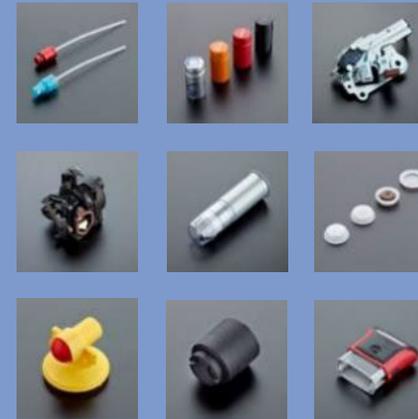
2

DIGITALIZATION FRAMEWORK

ADDING VALUE WITH DIGITAL SERVICES

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Mikron Digitalization Framework

intern

Machine Optimization

- Support for Ramp-up/Fine-tuning

Sales Process

- 3D presentation / simulation
- Lead generation

Others

- Finance/HR processes automation

extern

Machine Optimization

- AI / ML (maintenance / process optimization)
- Optimization consulting (operation/process)

Competences / Training

- Knowledge platform
- Troubleshooting assistant

Service

- Digital user manuals
- E-Spare parts catalogs

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3

DIGITAL SERVICES

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OUR VISION

Master the context and the meaning of data to set the foundations for artificial intelligence

Keeping our customer's data safe and secure at the core of the Digital Services platform

Turnkey solution for Digital Services platform

A responsive interface for all devices

How is it proposed to our customers?

Analyze	Predict	Prevent	Control	Trace

Multiplatform application | Share

Common Data Access
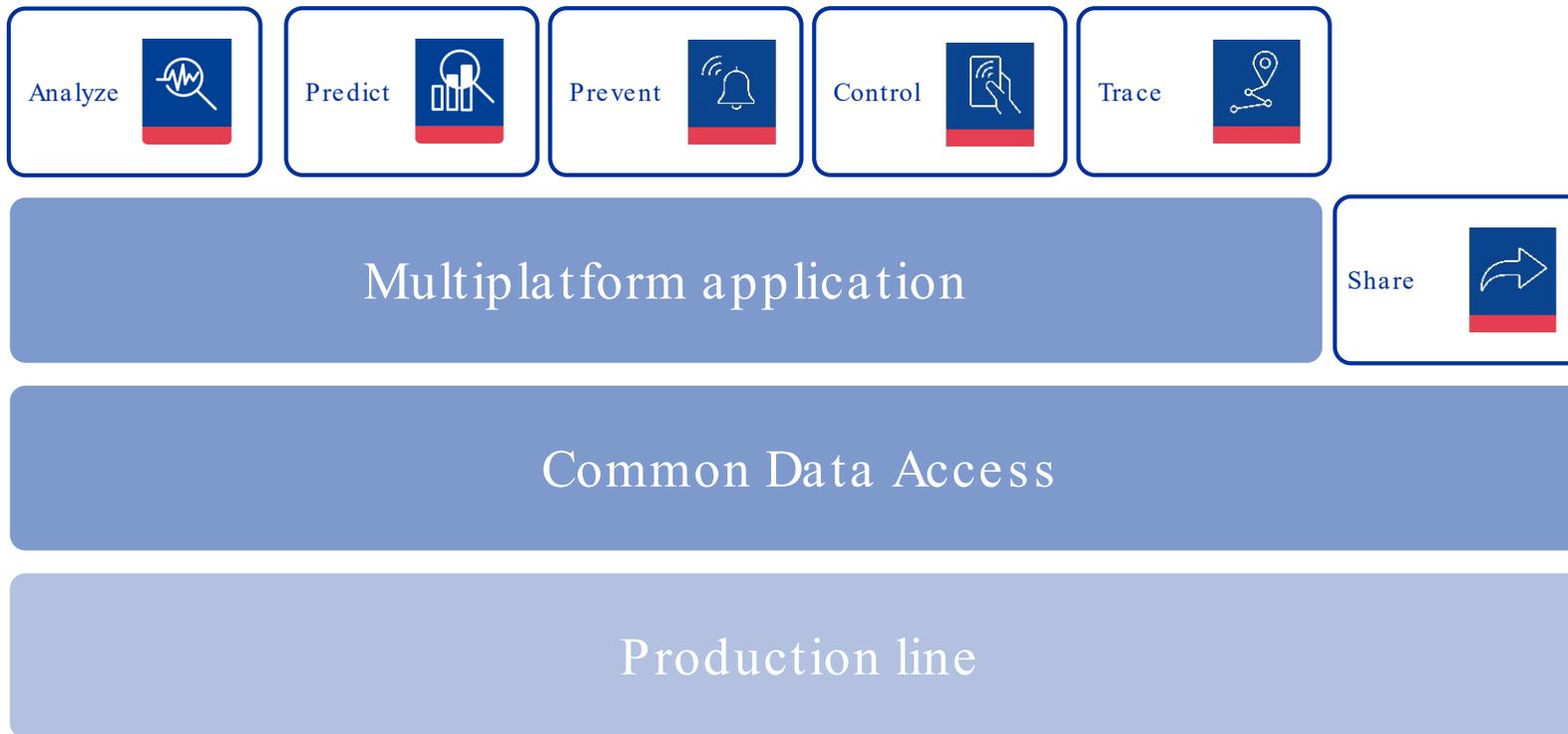
Production line

Help understand the production lines' behavior

Monitor trends   Understand critical processes   Analyze contextualized data
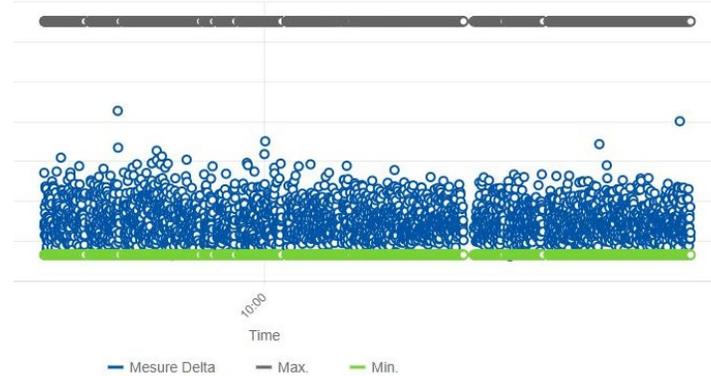
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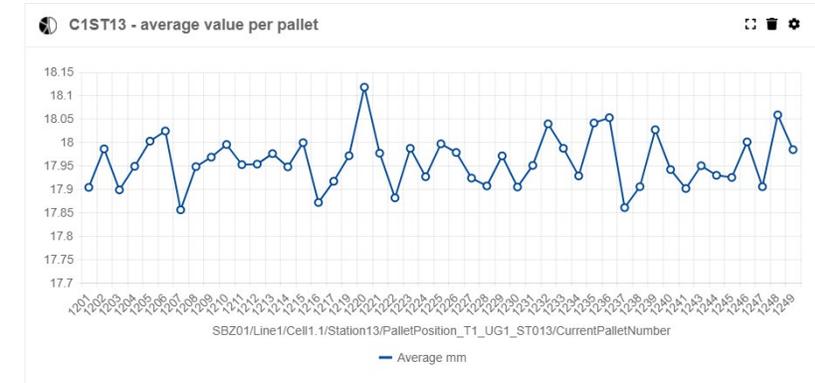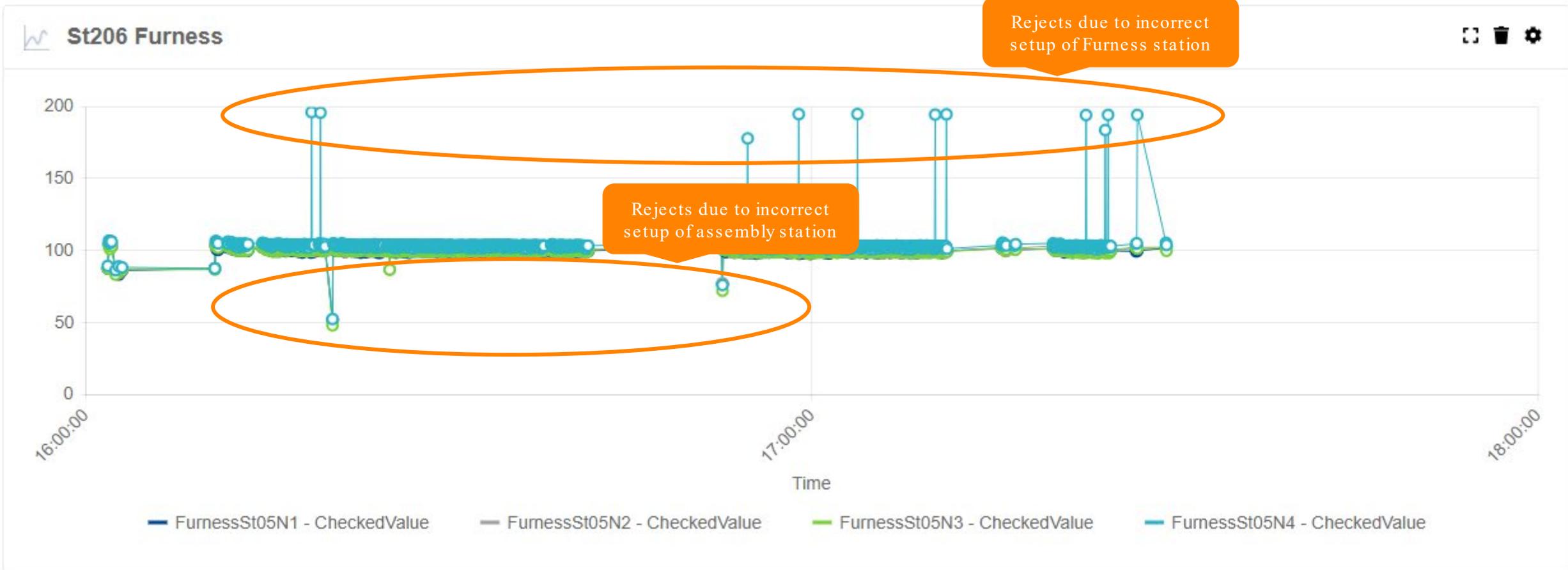
Making data-driven decisions

Making data-driven decisions

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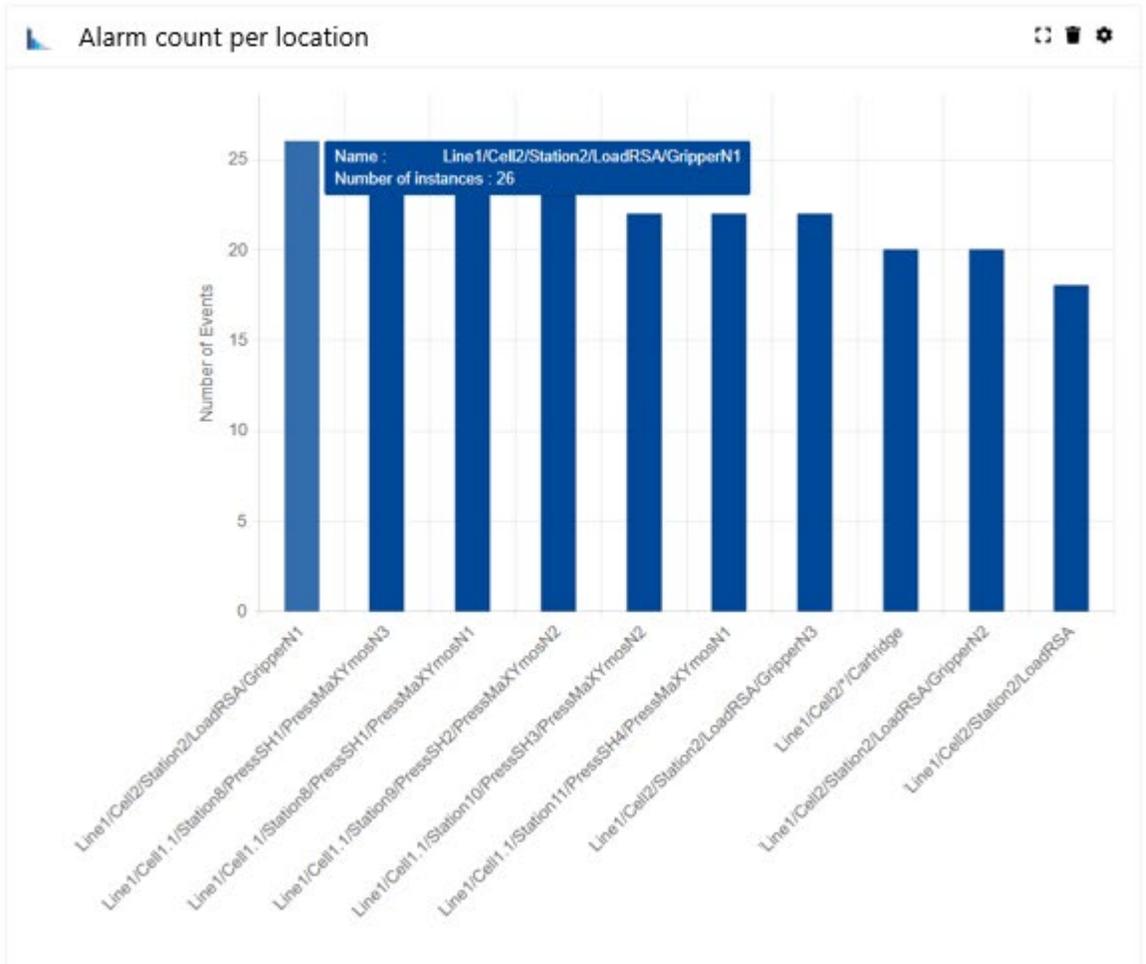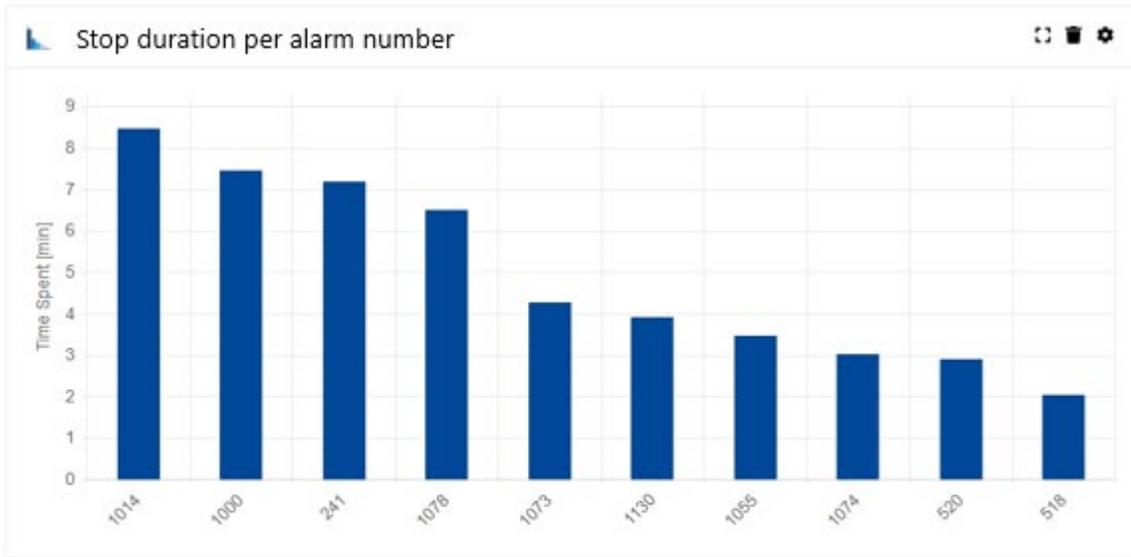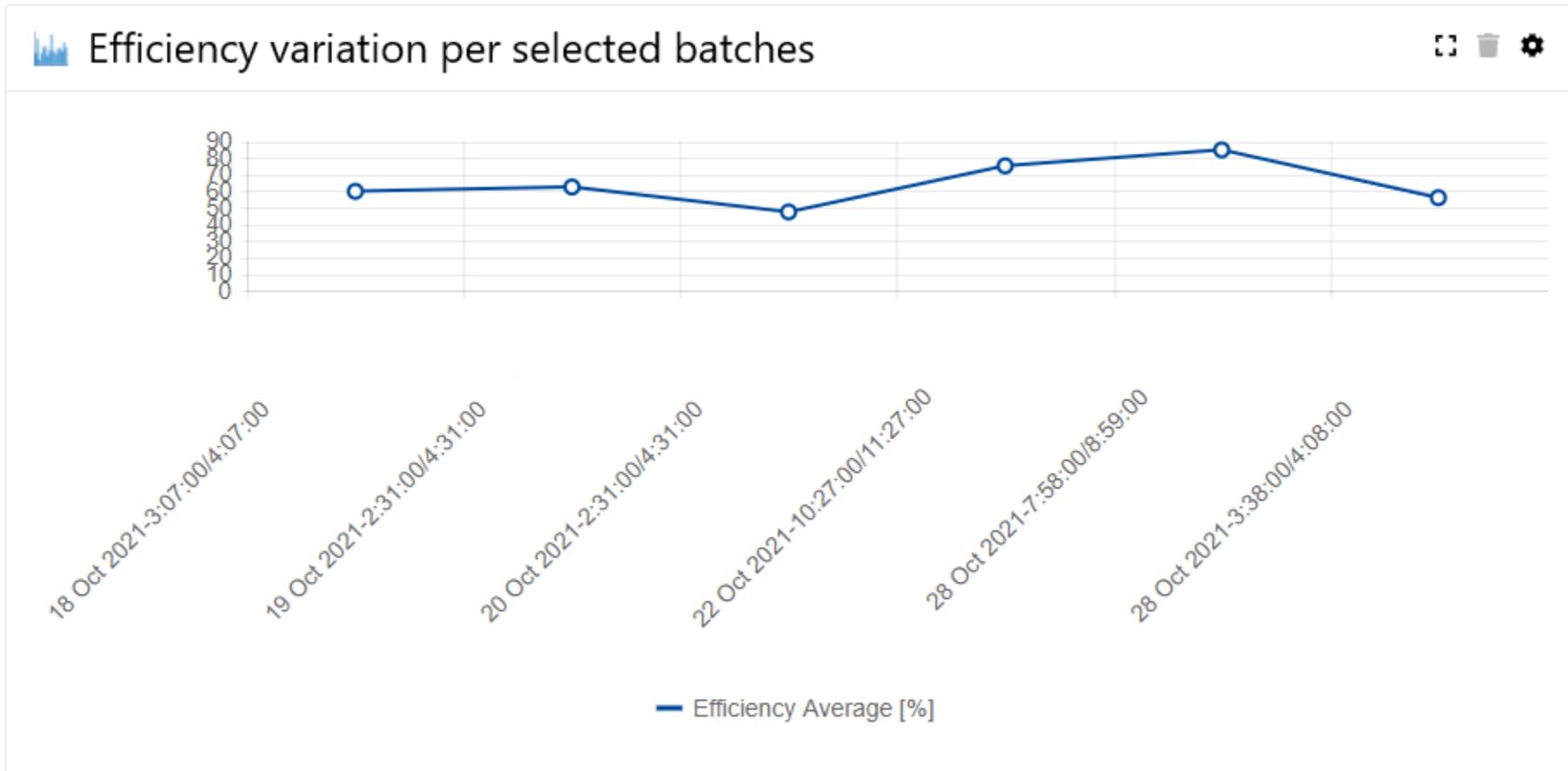
Closely monitor efficiency over time

4

CONCLUSION

ADDING VALUE WITH DIGITAL SERVICES

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Knowledge Verticality	Market size Non-standard machines
Better performance New businesses	Data access "Loss of control"

SWOT

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